

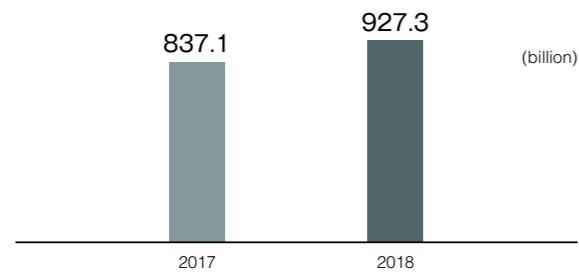
Financial and Non-Financial Highlights (2018 results)

Financial highlights

▶▶▶ See P. 27 for details.

Revenue

927.3 billion yen

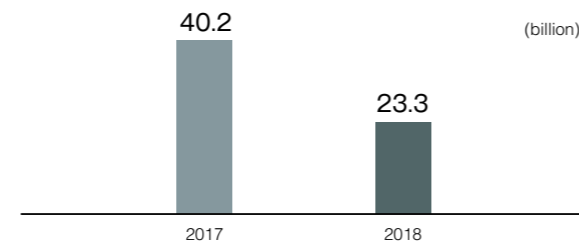


Revenue increased by JPY 90.2 billion from the previous fiscal year to JPY 927.3 billion due to the effects of the business integration performed effective April 1, 2017.

Business Income*

23.3 billion yen

Business Income Margin: 2.5%

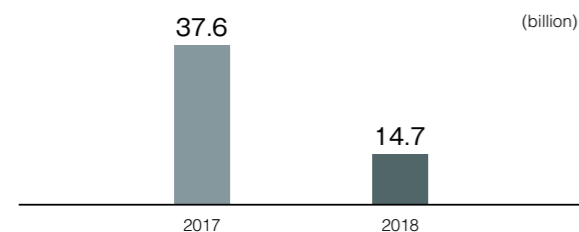


While revenue recorded a net increase, business income declined by JPY 16.9 billion from the previous fiscal year to JPY 23.3 billion due to supply constraints caused by damage from heavy rains in July 2018 and rapidly increasing demand for aseptic products in the beverage business.

Operating Income

14.7 billion yen

Operating Income Margin: 1.6%

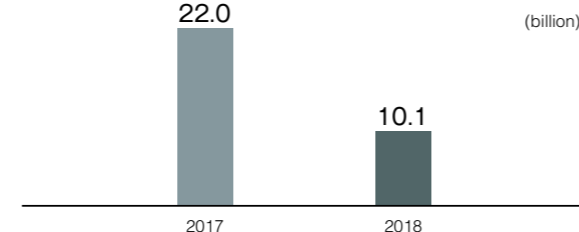


In addition to a decrease in business income, operating income decreased by JPY 22.9 billion from the previous fiscal year to JPY 14.7 billion due to losses from the disposal and retirement of damaged equipment, inventory in the beverage business, etc.

Net Profit Attributable to Owners of The Parent

10.1 billion yen

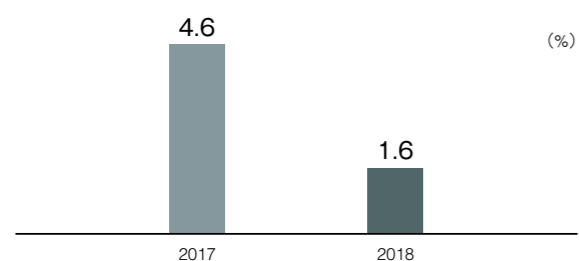
EPS: JPY 52.68



With the decline in operating income, income attributable to owners of parent declined by JPY 11.9 billion from the previous fiscal year to JPY 10.1 billion.

ROE

1.6%

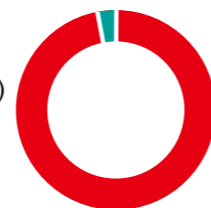


Although equity attributable to owners of the parent decreased due to the result of share buybacks net profit attributable to owners of the parent decreased from the previous fiscal year and ROE was down to 1.6%.

Segment Information

(Revenue)

- Beverage Business
899.9 billion yen (97.0%)
- Healthcare & Skincare Business
27.4 billion yen (3.0%)



(Operating Income)

- Beverage Business
8.9 billion yen (60.4%)
- Healthcare & Skincare Business
5.8 billion yen (39.6%)



*We introduce "Business Income" as a measure of our underlying or recurring business performance after the adoption of IFRS. Business Income deducts cost of goods and SG&A from revenue and includes other income and expenses which we believe are recurring in nature.

Non-Financial Highlights

▶▶▶ See P. 17 for details.

Health

Launch of Foods for Specified Health Use (FOSHU) and Foods with Function Claims

11.5 million cases



Number of seminars held on hydration/
Number of participants

44 times
About **7,000** persons



Environment

Water consumption in manufacturing process

13,998 Km³
(-7.3% year-on-year)

Water used to manufacture 1L of a product

3.34 L/L
(-8.3% year-on-year)



Energy consumption in manufacturing process

3,715 million MJ
(-8.2% year-on-year)

2018 EUR(energy use ratio) per 1 liter of product

0.89 MJ/L
(-9.2% year-on-year)



Recycling rate of industrial waste

About **99.1%**



CFC-free vending machine ratio

About **78%**



Community

Number of participants in plant tours

6 plants About **167,000**



Number of participants in company sports clinics, and rugby and field hockey classes

About **4,400**



Number of employees

17,100

Women in manager and leader positions

8%

Number of new graduate hires in fiscal 2019

385