





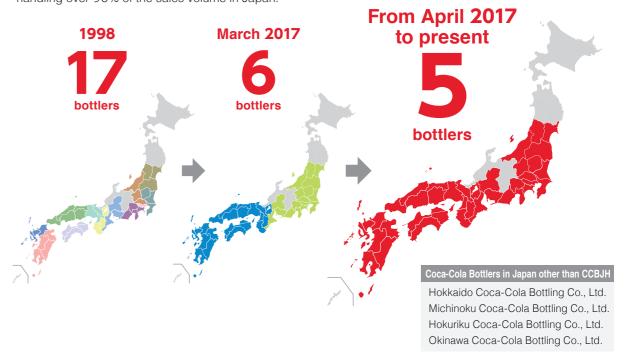




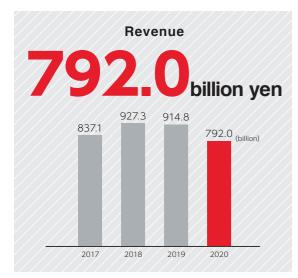
Note: As of the end of 2020 unless noted otherwise

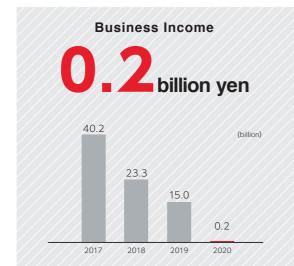
## **History of our Company** (Background to major mergers and consolidation)

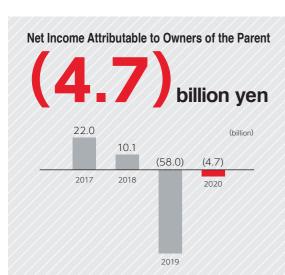
Five bottlers, including our Company, currently produce and sell Coca-Cola products in Japan. Since 1999, we have expanded the scale of our business through business integration to become Japan's largest bottler, handling over 90% of the sales volume in Japan.

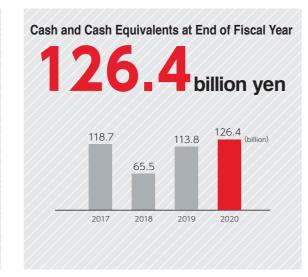


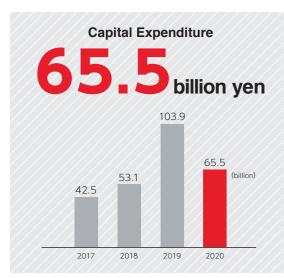
## **Financial Highlights (IFRS)**

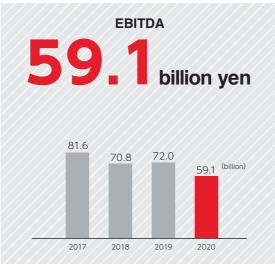












Note1: In 2020, the Healthcare and Skincare business has been classified as a discontinued operation as a result of the decision to sell all shares in Q'sai held by the Company. As a result, Revenue, Business Income and EBITDA for 2020 are the amounts for continuing operations excluding discontinued operations.

Note2: We introduce "Business Income" as a measure of our underlying or recurring business performance after the adoption of IFRS. Business Income deducts cost of goods and SG&A from revenue and includes other income and expenses which we believe are recurring in nature.

Note3:EBITDA = Business Income + depreciation and amortization expenses

## **Non-Financial Highlights**











\* Figures are the total of CCBJI and the Coca-Cola Bottlers Japan Benefit Inc. in the "Employment Report for Persons with Disabilities" (June 1, 2020) submitted to the Director of Public Employment Security Office, 2020.

















CFC-free vending machine ratio



Note: Non-Financial Highlights are for the beverage business (As of the end of 2020 unless otherwise noted).





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