Consolidated Results For First-Quarter 2009 Appendix

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Coca-Cola West Co., Ltd (2579)

May 1, 2009

<u>1. Situation of Consolidated Profit and Loss</u> (January 1, 2009 to March 31, 2009)

(million yen, %)

				1Q :	2009				
	1Q 2008 actual	plan(*)	actual	VS]	plan	vs las	st year		
		pian(*)	pian(*)	pran(*)	actual	change	% change	change	% change
Net Sales	88,296	85,900	79,952	-5,947	(6.9)	(8,343)	(9.4)		
Operating Income (loss)	242	(1,100)	(3,742)	(2,642)	-	(3,985)	-		
Recurring Income (loss)	376	(1,100)	(3,784)	(2,684)	-	(4,160)	-		
Net Income (loss)	188	(1,400)	(2,953)	(1,553)	-	(3,142)	-		

^{*} The above plan is based on performance forecast announced as of February 6, 2009.

2. Profits Change Factor (vs. plan)

(January 1, 2009 to March 31, 2009)

					(million yen)
	1Q 2	2009	change	Main factors for increase/decrease	
	plan(*)	actual	change	within factors for increase/decrease	3
Net Sales	85,900	79,952	(5,947)		
Cost of goods sold	47,000	44,576	(2,423)		
				Impact on decrease of sales volume	(3,257)
Gross profit	38,900	35,376	(3,523)	Sales to other bottlers	(175)
				Other	(91)
SG&A	40,000	39,119	(880)	Decrease in sales commission	(369)
SU&A	40,000	39,119	(000)	Decrease by cost-cutting, such as supplies expenses, etc	(511)
Operating income (loss)	(1,100)	(3,742)	(2,642)		
Non-operating income	300	211	(88)		
Non-operating expenses	300	252	(47)		
Rucurring income (loss)	(1,100)	(3,784)	(2,684)		
Extraordinary income	-	165	165	Subsidy income by investment	165
				Group restructuring expenses	(165)
Extraordinary losses	1,200	985	(214)	Expense for provision for sales equipment installation	(132)
				Other	83
Income (loss) before income taxes, minority interests and other adjustments	(2,300)	(4,603)	(2,303)		
Income taxes	(900)	(1,651)	(751)		
Minority interests	0	1	1		
Net income (loss)	(1,400)	(2,953)	(1,553)		

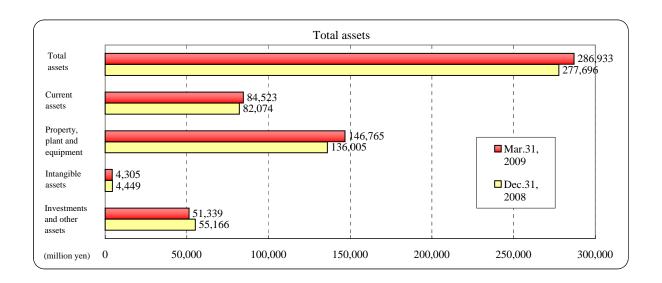
^{*} The above plan is based on performance forecast announced as of February 6, 2009.

3. Profits Change Factor (vs. last year)

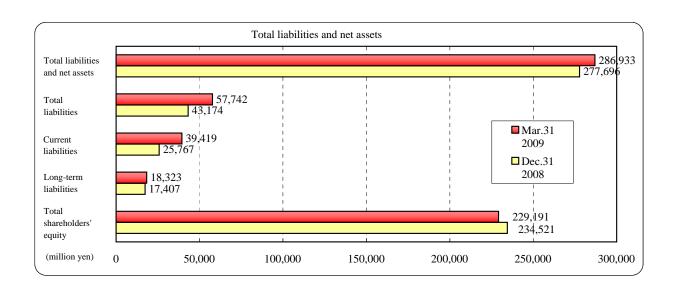
(January 1, 2009 to March 31, 2009)

	1Q 2008	1Q 2009	change	Main factors for increase/decrease	minon yen,
Net sales	88,296	79,952	(8,343)		
Cost of goods sold	50,643	79,932 44,576	(6,067)		
Cost of goods sold	30,043	44 ,3/0	(0,007)	Impact on reform of SCM system	2,373
				Sales to other bottlers	2,373
Cross profit	37,652	25 276	(2.275)		_
Gross profit	37,032	35,376	(2,273)	Impact on decrease of sales volume	(4,202)
				Impact from sales of subsidiary companies	(474)
				Other	(204)
				Impact on reform of SCM system	2,373
				Increase of employee retirement benefit	585
SG&A	37,409	39,119	1,709	Impact from sales of consolidated companies	(496)
500.1	,	,		Decrease in sales commission	(323)
				Decrease of sales equipment cost	(319)
				Other	(111)
Operating income (loss)	242	(3,742)	(3,985)		
Non-operating income	379	211	(168)		
Non-operating expenses	245	252	6		
Recurring income (loss)	376	(3,784)	(4,160)		
				Subsidy income by investment	165
Extraordinary income	329	165	(163)	Gain on sales of investment securities	(259)
				Gain on sales of property, plant, equipment	(70)
				Group restructuring expenses	416
T . 1' 1	210	005	7.7	Expense for provision for sales equipment installation	162
Extraordinary losses	218	985	767	Impairment loss	96
				Other	93
Income (loss) before income taxes, minority interests and other adjustments	487	(4,603)	(5,091)		
Income taxes	294	(1,651)	(1,946)		
Minority interests	4	1	(2)		
Net income (loss)	188	(2,953)	(3,142)		

_				(million yen)
	Dec.31 2008	Mar.31 2009	change	Main factors for increase/decrease
Current assets	82,074	84,523	2,449	
Cach and deposit	18,592	15,682	(2,910)	
Trade notes and account receivable	21,527	19,464	(2,062)	
Marketable securities	4,559	2,559	(1,999)	Cancellation of investment trust fund
Merchandise and finished goods	11,979	24,884	12,905	Increase by reform of the SCM system
Work in progress	0	189	189	
Raw material and supplies	658	1,889	1,230	
Other	24,872	19,963	(4,908)	Decrease of down payment
Allowance for doubtful accounts	(116)	(110)	5	
Fixed assets	195,622	202,410	6,787	
Property, plant and equipment	136,005	146,765	10,759	
Building and structures, net	33,271	32,776	(494)	
Machinery, equipment, vehicle, net	17,553	17,434	(119)	
Sales equipment, net	26,099	27,100	1,000	
Land	56,082	56,271	188	
Lease assets, net	_	6,633	6,633	Increase by introduction of lease accounting system
Construction in progress	1,097	4,760	3,662	New production line in Akashi factory
Other, net	1,900	1,788	(111)	New head office building
Intangible fixed assets	4,449	4,305	(144)	
Software	4,449	4,305	(144)	
Investment and other assets	55,166	51,339	(3,826)	
Investment in securities	32,136	30,663	(1,473)	
Advanced payments for retirement expenses	13,307	12,879	(428)	
Other	10,244	8,325	(1,919)	
Allowance for doubtful accounts	(522)	(528)	(5)	
Total assets	277,696	286,933	9,236	



_				(million yen)
	Dec.31 2008	Mar.31 2009	change	Main factors for increase/decrease
Current liabilities	25,767	39,419	13,652	
Trade notes and account payable	3,854	17,051	13,196	Increase by reform of the SCM system
Current portion of long-term debt	-	88	88	Increase by newly consolidation of Chugoku-Piano co.,ltd
Lease obligation	-	2,445	2,445	Increase by introduction of lease accounting system
Accrued income taxes	2,769	156	(2,613)	Decrease by income taxes payment
Other account payable	13,977	13,096	(881)	
Other	5,164	6,581	1,416	
Long-term liabilities	17,407	18,323	915	
Lease obligations	-	4,266	4,266	Increase by introduction of lease accounting system
Allowance for employee' retirement benefits	5,394	5,365	(29)	
Liabilities for directors' and corporate auidtors' retirement benefits	7	9	2	
Goodwill	1,037	677	(360)	
Other	10,968	8,004	(2,963)	
Total liabilities	43,174	57,742	14,567	
Common stock	15,231	15,231	-	
Capital surplus	109,073	109,072	(0)	
Retained earnings	136,067	130,914	(5,153)	Cecrease by dividents payment
Treasury stock	(25,756)	(25,757)	(0)	Net loss
Valuation difference on available-for-sale securities	(165)	(339)	(173)	
Minority interests	71	68	(3)	
Total shareholders' equity	234,521	229,191	(5,330)	
Total liabilities and net assets	277,696	286,933	9,236	



5. Investment, Depreciation, Cash Flow (consolidated)

(January 1, 2009 to March 31, 2009)

(1) Investment, Depreciation

(million yen)

		(minion jen		
		1Q 2008	1Q 2009	
	Land	-	-	
ŀ	Buildings	176	119	
Investment	Machinery & Equipment	180	839	
tme	Sales equipment	3,675	3,674	
ant	Other	1,170	4,181	
	Total	5,201	8,813	
Deprec	Depreciation 5,277		5,175	

^{*} Investment and depreciation of lease assets are as follow.

(million yen)

			(IIIIIIIIIII yeli)
		1Q 2008	1Q 2009
Loggo assats	Investment		5,773
Lease assets	Depreciation		587

(2) Cash Flow

		. ,
	1Q 2008	1Q 2009
Cash flow from operating activities	3,929	5,666
Cash flow from investing activities	6,457	(7,936)
Cash flow from financing activities	(18,159)	(2,925)
Cash and cash equivalents at end of 1Q	27,792	17,428

6. Projections(consolidated)

(January 1, 2009 to December 31, 2009)

(1)Earnings

	2008		change			
	actual (1)	initial	revise (2)	change	% change	(2) - (1)
Net sales	395,556	416,400	387,200	(29,200)	(7.0)	(8,356)
Operating income	10,521	13,000	6,500	(6,500)	(50.0)	(4,021)
Recurring income	11,048	13,700	6,900	(6,800)	(49.6)	(4,148)
Net income	129	5,800	1,900	(3,900)	(67.2)	1,770

^{*} There are changes from earning projections which released on February 6, 2009. Initial numbers are performance projections announced as of February 6, 2009.

(2)Investment, Depreciation

		2008 actual	2009 plan (1)	2009 initial plan (2)	change (1) - (2)
	Land	15	930	930	_
l li	Buildings	1,015	5,396	5,984	△ 588
Investment	Machinery & Equipment	1,433	7,543	7,094	449
tme	Sales equipment	10,359	9,994	10,832	△ 838
nt	Other	5,210	2,862	3,837	△ 975
	Total	18,032	26,725	28,677	△ 1,952
Depreci	ation	21,741	21,473	21,896	△ 423

7. Sales information

(January 1, 2009 to March 31, 2009)

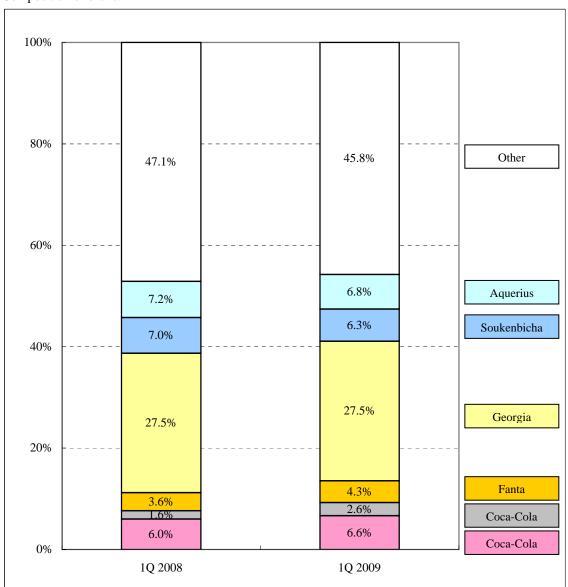
<Sales Volume by brand>

(thousand cases, %)

		(urousand cases, 70)				
		1Q 2008	1Q 2009	% change		
	Coca-Cola	2,357	2,526	7.2		
	Coca-Cola Zero	650	991	52.6		
BIG	Fanta	1,409	1,625	15.4		
36	Georgia	10,825	10,468	(3.3)		
	Soukenbicha	2,764	2,411	(12.8)		
	Aquarius	2,816	2,593	(7.9)		
Othe	er	18,549	17,390	(6.3)		
Tota	ıl	39,370	38,005	(3.5)		

^{*} Sales volume of food is excluded.

<Composition of brand>



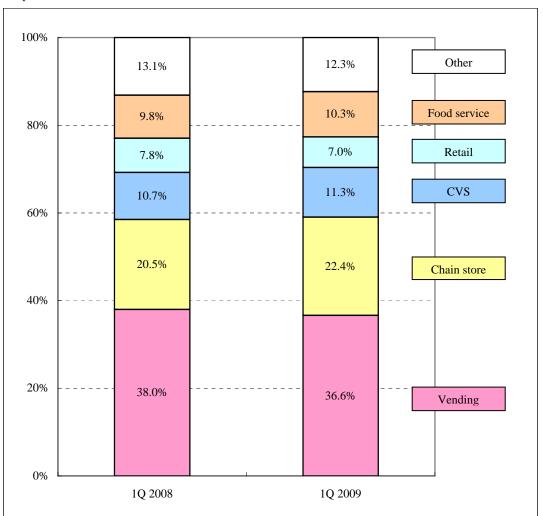
<Sales volume by channel>

(thousand cases, %)

		(thousand cases, 70)		
		1Q 2008	1Q 2009	% change
Vending	*1	14,946	13,917	(6.9)
Chain store	*2	8,080	8,518	5.4
CVS	*3	4,226	4,301	1.8
Retail	*4	3,074	2,653	(13.7)
Food service	*5	3,874	3,929	1.4
Other		5,170	4,687	(9.3)
Total		39,370	38,005	(3.5)

^{*} Sales volume of food is excluded.

<Composition of channel>



^{*1} Vending : Retail sales business to distribute products through vending machine to consumers

^{*2} Chain store : Wholesale business for supermarket chains

^{*3} CVS: Wholesale business for convenience store chains

^{*4} Retail: Wholesale business for grocery stores, liquor shops and other over-the-counter outlets

^{*5} Food service : Syrup sale business for fast food restaurants, movie theaters, sports arena, 'family restaurants,' and theme parks

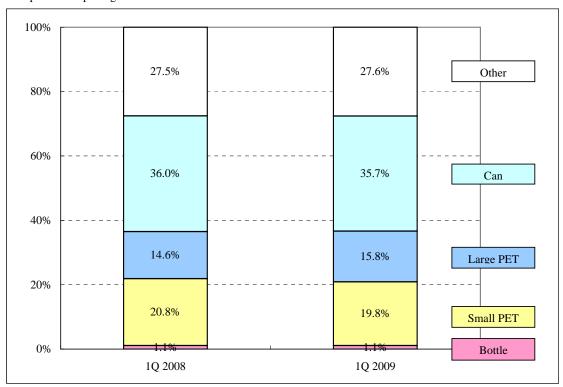
<Sales volume by package≻

(thousand cases, %)

		(thousand cases, 70		
		1Q 2008	1Q 2009	% change
Bottle		426	408	-4.1
	Small-sized (less than 1001ml)	8,184	7,525	-8.0
PET	Large-sized (more than 1,001ml)	5,757	5,998	+4.2
	Subtotal	13,941	13,523	-3.0
Can (inc	clude bottle can)	14,163	13,583	-4.1
Other		1,308	1,198	-8.4
Syrup, powder		9,533	9,293	-2.5
Total		39,370	38,005	-3.5

^{*} Sales volume of food is excluded.

<Composition of package>



8. Number of vending machines, Share

(1) Number of vending machines

(Units)

	End of 2008	End of 1Q 2009	change
Can machine	234,127	232,207	(1,920)
Cup machine	18,813	18,417	(396)
Total	252,940	250,624	(2,316)

(2) Market Share

(%)

	2008	2009
Out market share	35.1	-

(Source : Intage Vending machine survey)

9. Home market share

(January 1, 2009 to March 31, 2009)

(%)

	. (70)	
	1Q 2008	1Q 2009
Total	22.3	23.1
Supermarkets	22.3	23.7
CVS	19.6	20.0
Retail stores	27.9	27.6
Drug stores	20.3	24.6

(Source : Intage Inc. of Store Audit)

st The home market share is a manufacturer's share at supermarkets, convenience stores, other retail stores.