## Non-consolidated Financial Summary Report for Fiscal Year Ended December 31, 2003

February 6, 2004

Company name: Coca-Cola West Japan Company, Limited Stock exchange listings:

Code number: Tokyo, Osaka and Fukuoka

(URL http://www.ccwj.co.jp/)

Representative Director, President & CEO Headquarters located in Representative: Fukuoka Prefecture Norio Sueyoshi

Inquiries: Manager in charge: Finance Manager

Name: Tadanori Taguchi Phone: +81-92-641-8581 February 6, 2004 Approved at board meeting held on Interim dividend: payable

Annual general meeting to be held on March 26, 2004 Share-unit: 100 shares per unit of stock

## 1. Non-consolidated financial data for the fiscal year 2003 ended December 31, 2003

(1) Operating results (rounded down to the nearest million dollars)

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	Net sales		Operating income		Recurring profit	
Fiscal year ended	million yen	%	million yen	%	million yen	%
Dec 31, 2003	186,176	6.6	17,881	39.3	18,323	33.0
Dec 31, 2002	174,594	14.0	12,834	(16.8)	13,774	(14.7)

	Net income	Basic earnings per share	Diluted earnings per share	Return on equity	Recurring profit to total asset	Recurring profit margin
Fiscal year ended	million yen %	yen	yen	%	%	%
Dec 31, 2003	10,259 90.8	127.18	-	6.4	10.0	9.8
Dec 31, 2002	5,378 113.8	64.76	64.19	3.4	7.6	7.9

Notes:

1. Average number of shares outstanding: 80.432.301 for fiscal 2003 82.416.369 for fiscal 2002

2. Changes in accounting principles: none

3. Percentage represents year-on-year change in respect of net sales, operating income, recurring profit and net income.

## (2) Dividends paid

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	Annual cash o	ual cash dividend per share		Annual dividends paid	Payout	Ratio of dividends to	
		interim	year-end	Aimuai dividends paid	ratio	shareholders' equity	
Fiscal year ended	yen	yen	yen	million yen	%	%	
Dec 31, 2003	36.00	17.00	19.00	2,849	28.3	1.8	
Dec 31, 2002	34.00	17.00	17.00	2,801	52.1	1.7	

## (3) Financial conditions

	Total assets	Total shareholders' equity	Shareholders' equity ratio	Shareholders' equity per share	
Fiscal year ended	million yen	million yen	%	yen	
Dec 31, 2003	183,881	162,152	88.2	2,048.22	
Dec 31, 2002	183,954	160,498	87.2	1,958.61	

Notes:

79,152,664 as of Dec 31, 2003 81,924,129 as of Dec 31, 2002 1. Number of shares outstanding at the end of the period:

3.745.990 as of Dec 31, 2003 974,525 as of Dec 31, 2002 2 Number of treasury stock shares at the end of the period:

2. Earnings projections for the fiscal year ending December 31, 2004

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	Net sales	Recurring profit	Net income	Annual cash divider		er share
				interim	year-end	
	million yen	million yen	million yen	yen	yen	yen
First 6 months	92,200	7,700	4,300	18.00	_	_
Full year	198,500	16,400	9,100	_	18.00	36.00

(N.B.) Projected net income per share for the year ending December 31, 2004:

114.97 yen 7,600 million yen for the first six months

<sup>\*</sup>Projections are based upon information available on the announcement date of this report, and actual results may differ significantly from the projection, for a wide range of possible reasons. See page 7 of the accompanying material for further details of this projection.

<sup>\*</sup>These materials comprise the Company's brief settlement of accounts and other financial reports translated from Japanese into English for the convenience of readers outside Japan.