This document is a summary translation of the Japanese language original version. In the event of any discrepancy, errors and/or omissions, the Japanese language version shall prevail.

Coca-Cola East Japan

Summary of Consolidated Financial Statements (Japanese Standards) for the Third Quarter of the Year Ending December 31st, 2016 (Q3 2016YTD)

November 11, 2016

Listed Company Name:	Coca-Cola East Japan Co., Ltd.		Listed Stock Exchange:	Tokyo Stock Exchange		
Security Code:	2580		URL:	http://www.ccej.co.jp		
Representative:	Title	Representative Director, President	Name:	Calin Dragan		
Contact:	Title	Senior Executive Officer Finance Function	Name:	Johan Rolf	TEL: 03 (5575) 3859	
Scheduled date of submission of quarterly report:		November 11, 2016	Schedule date of start of dividend payment:		Not Applicable	
Preparation of supplementary documents for quarter results:			Yes			
Quarterly earnings results presentation/conference:			Yes			

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Third Quarter Ending September 30, 2016 (January 1, 2016 – September 30, 2016)

(1) Consolidated Operating Results (YTD) (Percentages show year-on-year changes)

	Net Sales		Operating Income		Ordinary Income		Net Income Attributable to Owner of Parent	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
Q3 2016 YTD	438,645	3.1	17,745	130.8	17,522	125.2	11,138	166.4
Q3 2015 YTD	425,530	6.2	7,689	34.1	7,780	30.0	4,181	366.0

(Note) Comprehensive income: Q3 2016 YTD 9,493Million Yen (16.8%) Q3 2015 YTD 8,126Million Yen (465.6%)

	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
Q3 2016 YTD	87.82	87.65
Q3 2015 YTD	33.47	33.43

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio
	Million Yen	Million Yen	%
Q3 2016 YTD	380,277	236,554	62.1
FY2015	371,771	230,945	62.0

(Note) Shareholders' equity: Q3 2016 : 235,993 million yen FY2015 : 230,525 million yen

2. Dividends

	Dividend per Share				
	End of Q1	End of Q2	End of Q3	Year-end	Annual
	Yen	Yen	Yen	Yen	yen
FY2015	—	16.00	—	16.00	32.00
FY2016	—	16.00			
FY2016 (Forecast)			—	16.00	32.00

(Note) Revisions to the dividend forecast disclosed most recently No

3. The Consolidated Earnings Forecasts for the Fiscal Year Ending on December 31st ,2016

(Percentages show year-on-year changes)

	Net Sales		Operating Income		Ordinary Income		Net Income Attributable to Owner of Parent		Net Income per Share
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Yen
Full-Year	573,400	1.8	18,000	66.8	17,800	71.0	10,500	96.1	82.78

(Note) Revisions to the Earnings forecasts disclosed most recently None

Notes:

(1) Changes in important subsidiaries during the nine-month period ended September 2016 (Changes in specified subsidiaries accompanied by changes in the consolidation scope) None

(2) Application of particular accounting treatments to the preparation of quarterly consolidated financial statements None

(3) Changes in accounting policies, changes in accounting estimates, or restatement

(i) Changes in accounting policies due to revisions of accounting standards, etc. Yes

(ii) Changes in accounting policies other than (i) None

(iii) Changes in accounting estimates Yes

(iv) Restatement None

(4) Number of Issued Shares (Common Shares)

(i) Number of issued shares at the end of the period (including treasury stocks)	Q3 2016	127,680,144 shares	FY 2015	127,680,144 shares
(ii) Number of treasury stocks at the end of the period	Q3 2016	837,876 shares	FY 2015	855,654 shares
(iii) Average number of the shares during the period (accumulated period)	Q3 2016 YTD	126,836,652 shares	Q3 2015 YTD	124,918,547 shares

*Statement regarding the status of the quarterly review

This summary of financial statements for the third quarter of the year ending December 31st, 2016 falls outside the quarterly review procedures required by the Financial Instruments and Exchange Act. The review procedures of quarterly consolidated financial statements required by the Financial Instruments and Exchange Act had not been completed as of the time when this summary was disclosed.

*Explanation regarding the appropriate use of earnings forecasts and other special notes

Although the statements in this summary are prepared based on various information available to the Company and certain assumptions considered reasonable by the Company, actual results may differ significantly due to various factors. For details of assumptions for earnings forecasts and notes on the use of earnings forecasts, please see “Qualitative information on the consolidated earnings forecasts,” page 5 of the attached material of the summary.

Contents of the Attached Materials

1. Qualitative information on results for the third quarter of the year ending December 31, 2016

(1) Qualitative information on the consolidated operating results

The consolidated financial results of Coca-Cola East Japan Co., Ltd. ("CCEJ" or the "Company") for the third quarter of the year ending on December 31, 2016, are as follows.

In addition to this qualitative information section, please also see the earnings conference material posted on our Company IR website (http://investor.ccej.co.jp), which will be used for the earnings telephone conference and webcast on Monday, November 14, 2016 at 1:30 p.m. (JST).

YTD Q3 Highlight

- Year-to-date volume grew by 6% year-on-year. Excluding the impact of Sendai Coca-Cola Bottling Co., Ltd. ("Sendai") integrated from April 1, 2015, volume grew 3%. Market share momentum continued with both volume and value share growth.
- Year-to-date revenue grew by 3% year-on-year, driven by continued good performance of newly launched products, volume growth, and the benefit of the integration of Sendai.
- Significant year-to-date operating income growth -- over two times prior year period-- mainly driven by continuous synergy capture from supply chain efficiencies and volume growth.
- Agreed proposed business integration with Coca-Cola West Co., Ltd. to create the third largest global Coca-Cola bottler in terms of revenue, "Coca-Cola Bottlers Japan Inc." expected to be established effective April 1, 2017.

Operating Review

Total nonalcoholic ready-to-drink (NARTD) beverage industry volumes were generally positive in the year-to-date period. Year-to-date total BAPC (Bottler Actual Physical Cases) sales volume of CCEJ grew 6% year-on-year, led by continued good performance of newly launched products as well as the integration of Sendai. Volume excluding the integration impact (assuming previous year term volume includes Sendai) was positive 3% year-to-date.

Year-to-date volume grew across all channels, driven by growth across core beverage categories such as sparkling beverages, non-sugar tea, coffee and waters. Volume grew in all sales channels as follows: Drug & Discounter channel +18%, Convenience Store channel +8%, Supermarket channel +5%, Eating & Drinking channel +4% and Vending channel +1%.

Sparkling beverage volume grew +4% year-to-date, led by growth of trademark Coca-Cola, Coca-Cola Zero and Fanta. Non-sugar tea volume grew +6%. Water grew +19%, led by continued good performance of our portfolio of water brands, including new product launches of the more premium, smaller package size I LOHAS water and growth of 2L Mori-no-Mizu Dayori brand. Coffee volume continued to grow, up 10%, mainly driven by customer-exclusive branded products and Georgia The Premium series. Juice volume grew +5%. Sports drinks volume was negative 6%, reflecting overall category performance weakness.
Year-to-date channel and category performance were also driven by the Sendai integration.

Third quarter (July to September, Q3), total BAPC sales volume of CCEJ grew 1% year-on-year, along with improving profitability through execution of RGM (Revenue Growth Management) and PTC (Price, Terms and Conditions).

Volume performance by channel was led by the Drug & Discounter channel (+10%) driven by the growth of sparkling beverages, non-sugar tea and water. Supermarket channel and Convenience Store channel volume grew 2% and 3%, respectively. Vending channel volume declined 3% as growth in sparkling and water was offset by a decrease of coffee and non-sugar tea, however vending profitability has improved supported by continuous rollout of vending exclusive products, etc.. Eating & Drinking channel volume was even.

In terms of Q3 beverage category volume performance, sparkling beverage volume grew 3% led by growth of trademark Coca-Cola, Fanta and Canada Dry. Non-sugar tea volume was even and renewed Sokenbicha brand performed well, up 6%. Water grew +13% led by continued good performance of premium I LOHAS water, including Momo (Peach) and Cider, and 2L Mori-no-Mizu Dayori brand. Coffee volume grew 2% supported by growth in supermarket, drug & discounter and convenience store channels. Juice was even as growth in supermarket and convenience store channels offset a decline in the eating & drinking channel. Sports drinks volume was negative 8% reflecting overall category performance weakness.

We have a solid marketing and innovation calendar planned for the fourth quarter onward together with our partners at Coca-Cola (Japan) Company Limited.

In the vending channel, we have launched “Raising the temperature by two degrees in vending machine” campaign, raising the temperature setting of hot beverages by two degrees (Celsius) to provide warmer hot beverages to consumers during the colder winter months. This campaign received a favorable reception from consumers last year and we have decided to set it as a winter season standard (“TEIBAN”) this winter. Together with this, we also launched a new campaign for Georgia coffee, “Warming Japan, this year, too”, by offering complimentary drink tickets to consumers through the “Coke On” smartphone app.

We will also continue the global advertising campaign for Coca-Cola, “Taste the Feeling”. As part of this year-long campaign, we have launched the “Coca-Cola Winter Campaign” for Christmas and the New Year holiday season and introduced unique ribbon bottles for Coca-Cola and Coca-Cola Zero which are wrapped in a label that can be changed into a festive bow.

Also, we have been continuously working to improve profitability with a segmented approach to grow volume and revenue across channels. Specifically in important vending channel, we have continued to deploy vending initiatives such as launching vending-exclusive products and installing “Coke ON” enabled vending machines. In addition, we continue to focus on stabilizing profitability of this important channel by re-deploying or removing unprofitable machines, prioritizing indoor machine placements and identifying and capturing cost-saving opportunities.

Financial Review

Reported Results

Year-To-Date 2016 (January to September)

In Million JPY	2015	**2016**	% Change
Net Sales	425,530	**438,645**	+3.1
Operating Income	7,689	**17,745**	+130.8
Net Income Attributable to Owner of Parent	4,181	**11,138**	+166.4

Comparable* Results

Year-To-Date 2016 (January to September)

In Million JPY, except volume	2015	**2016**	% Change
Volume** (BAPC, in thousand)	230,587	**243,952**	+5.8
Net Sales	425,530	**438,645**	+3.1
Operating Income	8,719	**18,793**	+115.5

Q3 2016 (July to September)

In Million JPY, except volume	2015	**2016**	% Change
Volume** (BAPC, in thousand)	90,787	**92,093**	+1.4
Net Sales	163,480	**163,117**	-0.2
Operating Income	6,078	**12,211**	+100.9

* Comparable: Presentation of results after excluding exceptional items such as charges, gains, etc. which are viewed by management as non-recurring items impacting only the current period or the comparable period, but not both. These comparability adjustments should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with JGAAP.

** Previous year volume shown above may be slightly different from what we shared in the previous year, as part of the implementation and standardization for the new ERP system, CokeOne+.

Year-to-date reported revenue was JPY 438,645 million (positive 3% compared to the prior year period), mainly attributable to volume growth as well as the integration of Sendai as of April 1, 2015. Q3 revenue declined slightly due to a decrease in sales of finished products to other Coca-Cola bottlers in Japan.

Year-to-date reported operating income grew significantly to JPY 17,745 million (positive 131% compared to the prior year period), driven by gross profit increase reflecting continuous synergy capture from supply chain efficiency, volume growth, etc. Additionally, growth of advertisement & sales promotion expenses, sales commissions, etc. due to volume growth partially offset by lower labor expenses, etc. resulted in a moderate increase of sales, general & administrative expenses. Q3 comparable operating income grew 101%.

We reported year-to-date net income of JPY 11,138 million (positive 166% compared to the prior year period), due to the increase in operating income, decrease of extraordinary loss, etc.

(2) Qualitative information on the consolidated financial positions

Assets at the end of this quarter were JPY 380,277 million, an increase of JPY 8,506 million from the end of the previous fiscal year. This is mainly attributable due to an increase of account receivable-trade reflecting growth in revenue, increase of raw material and supplies, increase of noncurrent asset by acquiring the land and building of our Tama manufacturing plant, etc.

Liabilities at the end of this quarter were JPY 143,723 million, an increase of JPY 2,898 million from the end of previous fiscal year. This is mainly due to an increase of short-term loans payable, long-term loans payable etc., partially offset by decrease of other current liabilities and non-current liabilities due to the decrease of lease obligations, etc.

Net assets at the end of this quarter were JPY 236,554 million, an increase of JPY 5,608 million. This is due to increase of net income partially offsets by a payment of interim dividends, etc.

(3) Qualitative information on the consolidated earnings forecast

On September 9, 2016, the Company revised the forecast for the fiscal year ending December 2016, issued on February 12, 2016. Also, we have reached an agreement with Coca-Cola West Co., Ltd. for the proposed business integration expected to be effective in April 1, 2017 through a combination of a share exchange and absorption-type company split. For details, please see "Announcement Regarding Proposed Integration and Share Exchange Agreement between Coca-Cola West Co., Ltd. and Coca-Cola East Japan Co., Ltd., and Shift to Holding Company Structure through Company Split, Change of Trade Name and Partial Amendment of Articles of Incorporation of Coca-Cola West Co., Ltd." dated September 30, 2016.

If further disclosure concerning this matter shall be required and/or any impact to the forecast of this fiscal year expected, we will disclose accordingly.

2. Matters relating to summary information (notes)

(1) Change in important subsidiaries during the nine-month period ended September 30, 2016
None

(2) Application of special accounting treatments for preparation of quarterly consolidated financial statements
None

(3) Changes in accounting policies, changes in accounting estimate, or restatement
Changes in accounting policies
(Application of accounting standards regarding business combinations)

From the first quarter of the fiscal year ending on December 31, 2016, the Company has applied the "Accounting Standard for Business Combination" (Accounting Standards Board of Japan Statement No.21, Sept. 13, 2013), the "Accounting Standard for Consolidated Financial Statements" (Accounting Standards Board of Japan Statement No.22, Sept. 13, 2013), and the "Revised Accounting Standard for Business Divestures" (Accounting Standards Board of Japan Statement No.7, Sept. 13, 2013.), etc. Accordingly, the accounting method have been changed to record the differences arising from changes in the Company's ownership interest in subsidiary, when control continues, as capital surplus, and to record the acquisition-related costs as expenses in the fiscal year in which they are incurred.

Furthermore, for the business combinations carried out on or after January 1, 2016, accounting method has been changed to reflect the adjustments to the acquisition cost allocation arising from finalization of provisional accounting treatment in the quarterly consolidated financial statements of the period in which the business combination occurred. In addition, presentation of net income and other related items was changed, and the presentation of "minority interests" was changed to "non-controlling interests." In order to reflect these changes, the quarterly consolidated financial statements for the third quarter of the previous fiscal year and the consolidated financial statements for the previous fiscal year have been reclassified.

The Accounting Standard for Business Combination etc. have been applied prospectively from the beginning of the first quarter in accordance with the transitional treatment set forth in Article 58-2 (4) of the Accounting Standard for Business Combination, Article 44-5 (4) of the Accounting Standard for Consolidation, and Article 57-4 (4) of the Accounting Standard for Business Divestures.

There was no impact on the quarterly consolidated financial statements for the third quarter of this fiscal year.

Changes in accounting estimates

(Change of useful lives of fixed assets)

The useful lives of machinery and equipment used for production purposes had been previously defined as 10 years. Triggered by events such as the development of systematic maintenance policy for the machinery and equipment as CCEJ group, and the progress of internalization of maintenance activities, as well as the commencement of a new production structure for the entire CCEJ group after the legal entity integration of Sendai Coca-Cola Bottling Co., Ltd. effective January, 2016, we revisited the physical durability and lifecycle of production machinery, etc. As a result, from the first quarter of the fiscal year ending on December 31, 2016, we have prospectively changed the useful lives to a range of 7 to 20 years, which more accurately reflects the economical useful lives.

As a result of this change, gross profit, operating income, ordinary income increased by JPY1,360 million, and quarterly income before income taxes increased by JPY1,359 million, respectively.

(4) Additional information

(Modification of the amount of deferred tax assets and deferred tax liabilities due to changes of corporate tax rate)

The "Law Revising a Portion of the Income Tax Law" (2016, Law No. 15) and "Law Revising a Portion of Local Tax" (2016, Law No. 13) were promulgated on March 31, 2016, which amends corporate tax rate, etc. from the consolidated fiscal year starting on April 1, 2016 onwards. Consequently, the effective statutory tax rates to be used for the calculation of deferred tax assets and deferred tax liabilities shall be as follows, according to the periods for the settlement of temporary differences:

33.0% up to December 31, 2016
30.8% from January 1, 2017 to December 31, 2018
30.6% from January 1, 2019 onwards

As a result of these tax rate changes, deferred tax assets (the amount after subtracting deferred tax liabilities) decreased by 126 million yen, Income Taxes-Deferred increased by 95 million yen, while Valuation Difference on Available-for-Sale Securities increased by 32 million yen, respectively. Remeasurements of defined benefit plans decreased by 63 million yen.

3. Consolidated financial statements

(1) Consolidated Balance Sheets

(MM yen)

	FY2015	Q3 2016 YTD
Assets		
Current assets		
Cash and deposits	21,578	14,556
Notes and accounts receivable-trade	44,565	47,858
Short-term investment securities	301	—
Merchandise and finished products	34,359	32,298
Work in process	—	82
Raw materials and supplies	3,377	8,745
Others	23,227	23,456
Allowance for doubtful accounts	(67)	(78)
Current assets	127,343	126,918
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	45,861	45,294
Machinery, equipment and vehicles,net	37,652	42,786
Sale equipment, net	66,112	66,682
Land	50,883	63,153
Other, net	9,808	2,616
Property, plant and equipment	210,318	220,533
Intangible assets	8,361	8,939
Investments and other assets		
Other	25,973	24,114
Allowance for doubtful accounts	(225)	(228)
Investments and other assets	25,748	23,885
Noncurrent assets	244,428	253,359
Assets	371,771	380,277
Liabilities		
Current liabilities		
Accounts payable-trade	29,149	26,925
Short-term loans payable	5,160	9,000
Current portion of bonds payable	—	14,000
Current portion of long-term loans payable	1,234	1,946
Income taxes payable	1,100	4,212
Provision for bonuses	1,364	3,477
Provision for directors' bonuses	37	73
Provision for environmental measures	—	45
Provision for early termination	963	910
Asset retirement obligations	33	28
Other	43,624	33,462
Current liabilities	82,668	94,081
Noncurrent liabilities		
Bonds payable	30,000	16,000
Long-term loans payable	2,520	13,740
Provision for environmental measures	335	276
Provision for early termination	1,392	793
Net defined benefit liability	17,597	17,180
Asset retirement obligations	776	777
Other	5,533	873
Noncurrent liabilities	58,156	49,642
Liabilities	140,825	143,723

Consolidated Balance Sheets

(MM yen)

	FY2015	Q3 2016 YTD
Net assets		
Shareholders' equity		
Capital stock	6,499	6,499
Capital surplus	157,313	157,323
Retained earnings	68,454	75,534
Treasury stock	(1,178)	(1,154)
Shareholders' equity	231,089	238,203
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,151	1,388
Deferred gains or losses on hedges	(463)	(947)
Remeasurements of defined benefit plans	(2,251)	(2,651)
Total accumulated other comprehensive income	(564)	(2,209)
Stock acquisition rights	420	560
Net assets	230,945	236,554
Liabilities and net assets	371,771	380,277

(2) Consolidated Profit and Loss Statement and Comprehensive Profit and Loss Statement
(Consolidated Profit and Loss Statement)

(MM yen)

	Q3 2015 YTD	Q3 2016 YTD
Net sales	425,530	438,645
Cost of sales	227,997	229,807
Gross profit	197,532	208,837
Selling, general and administrative expenses	189,843	191,092
Operating income	7,689	17,745
Non-operating income		
Interest income	74	48
Dividends income	102	85
Share of profit of entities accounted for using equity method	126	139
Rent income	263	264
Gain on sales of valuable wastes	232	324
Other	197	184
Non-operating income	996	1,047
Non-operating expenses		
Interest expenses	334	103
Loss on sales and retirement of noncurrent assets	407	1,007
Rent Expenses	28	54
Other	135	104
Non-operating expenses	905	1,270
Ordinary Income	7,780	17,522
Extraordinary income		
Gain on sales of investment securities	—	222
Gain on bargain purchase	84	—
Gain on sales of noncurrent assets	9	5
Others	357	2
Extraordinary income	452	230
Extraordinary loss		
Loss on sales and retirement of noncurrent assets	987	54
Lease contract cancellation penalty	175	341
Impairment loss	8	4
Restructuring cost	668	111
Others	489	115
Extraordinary loss	2,329	627
Income before income taxes	5,903	17,125
Income taxes-current	1,044	6,577
Income taxes-deferred	677	(590)
Income taxes	1,721	5,986
Net income	4,181	11,138
Net income attributable to owners of parent	4,181	11,138

(Consolidated Comprehensive Profit and Loss Statement)

(MM yen)

	Q3 2015 YTD	Q3 2016 YTD
Net income	4,181	11,138
Other comprehensive income		
Valuation difference on available-for-sale securities	387	(762)
Remeasurements of defined benefit plans	4,259	(399)
Share of other comprehensive income of associates accounted for using equity method	(702)	(483)
Other comprehensive income	3,945	(1,645)
Quarterly comprehensive income	8,126	9,493
Quarterly comprehensive income attributable to owners of parent	8,126	9,493

(3) Notes to quarterly consolidated financial statements

(Notes for assumption for going concern)

None

(Notes for significant changes in the amount of shareholders' equity)

None

(Segment information and others)

(Segment information)

Q3 2015 YTD (January 1 to September 30, 2015)

The Group has sole segment of beverage business, thus the description by each reporting segment is omitted.

Q3 2016 YTD (January 1 to September 30, 2016)

The Group has sole segment of beverage business, thus the description by each reporting segment is omitted.